

# 2016 Kivalliq Regional CEDO Conference

March 14-18, 2016  
Rankin Inlet, NU



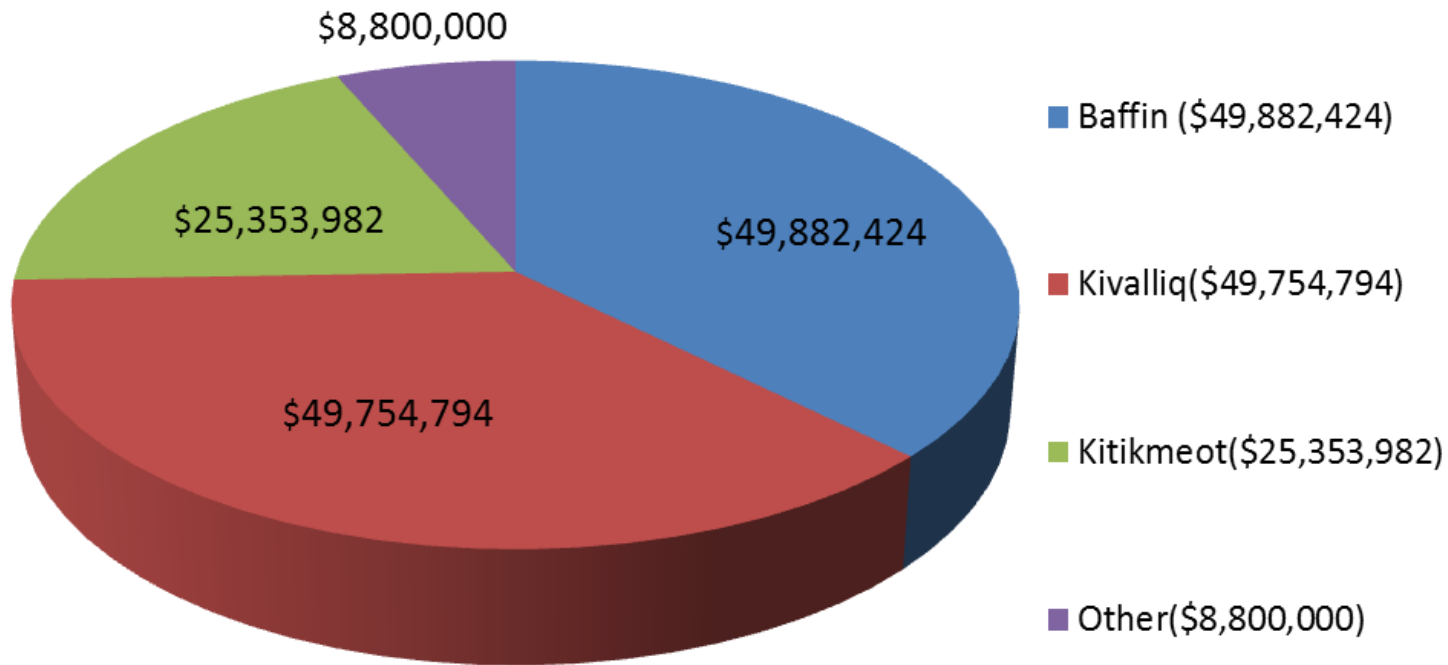
# Who is Atuqtuarvik Corporation?

- Private, Inuit-owned investment company.
- Established in the fall of 2000, centrally located in Rankin Inlet servicing all Nunavut communities.
- **Vision**: *A Healthy and Growing Inuit Business Community in Nunavut.*
- **Mission**: *We are reliable providers of capital and trusted advisors to our clients. Our knowledge and relationships allow us to better understand and meet investment and advisory needs.*
- **Core mandate**: Improve access to eligible businesses to various sources of commercial financing.
- For business start-up, expansion and business acquisition.

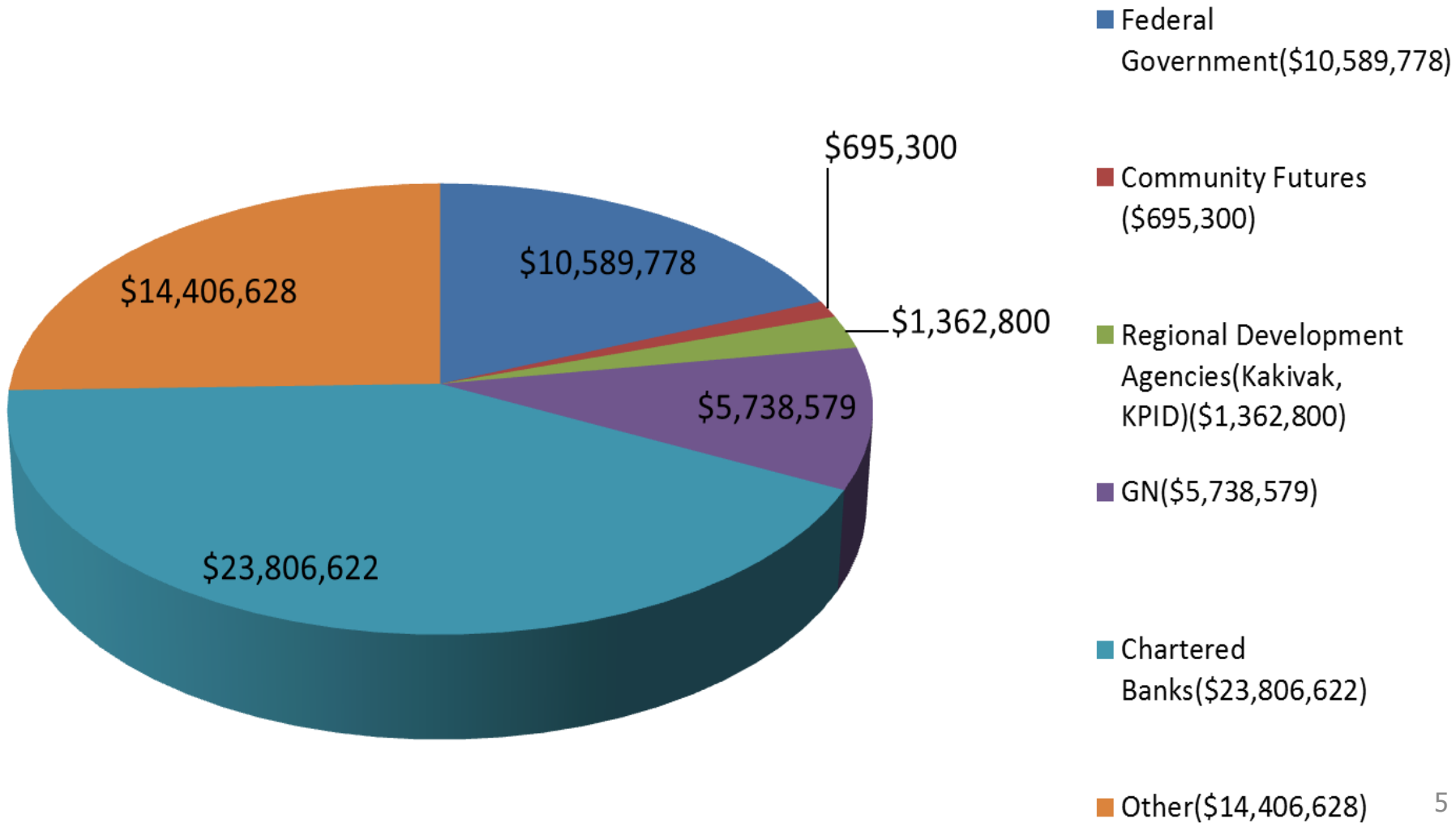
# Our Structure



## Capital Disbursed Since Inception



# Funding Partners



# Who is eligible to apply?

- Inuit firms certified by NTI;
- Principal place of business in Nunavut;
- Project must be commercially viable;
- Project demonstrates benefits to Nunavut in areas such as jobs, training and social improvements;
- Applicant business is beneficially owned by Inuit of the age of majority.

# Information required to begin due diligence process.



- Signed application form;
- Completed CRA Business Consent;
- Comprehensive Business Plan;
- Previous three years of financial statements;
- 3-5 years of projected financial statements (income statement, balance sheet, cash flows);
- Verification of Inuit Firm Status;
- Resumes for key individuals;
- Depending on the nature of the project – i.e. if shares or assets are being purchased, a valuation and/or appraisals would be required;
- Administrative items such as business licenses, proof of insurance and WCB coverage, NTI Cards, etc.;
- Applicants must be capable of providing a minimum 10% of the value of the project of their own equity;
- Clients are encouraged to maximize opportunities to secure commercial financing from other sources.

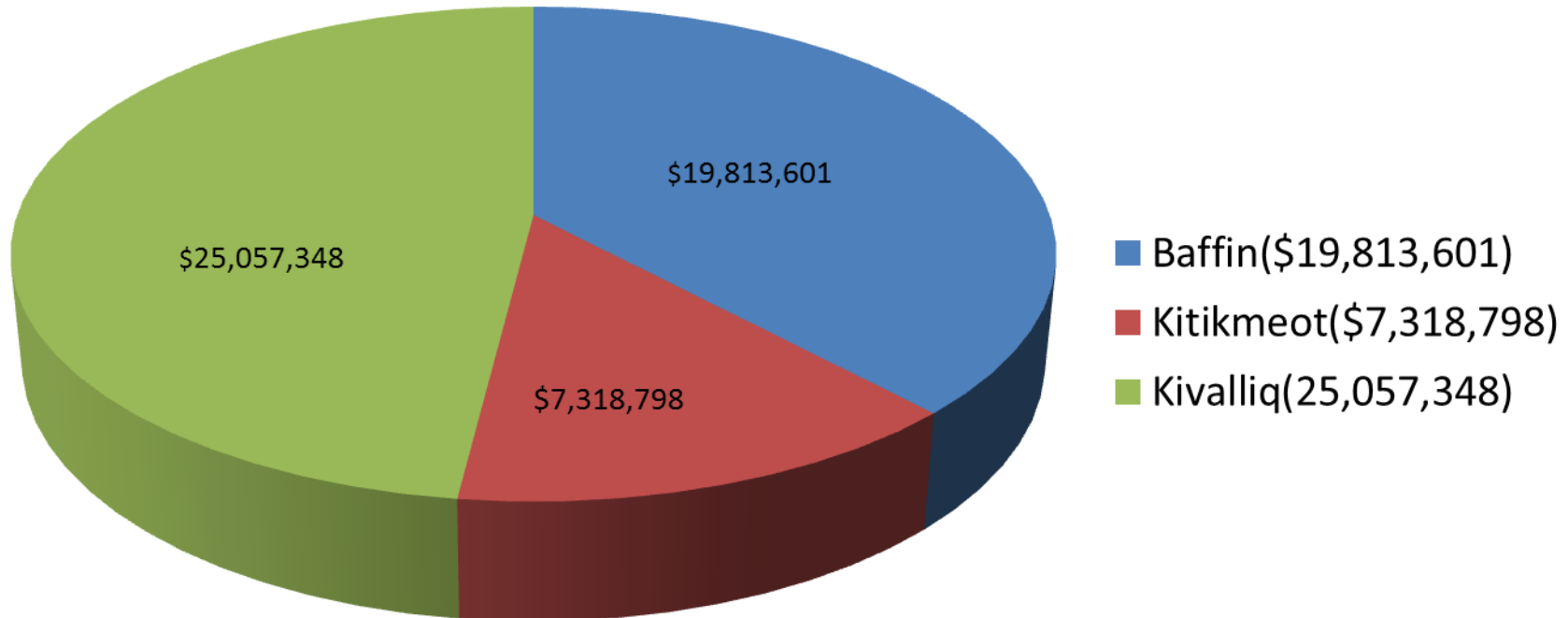
# Programs

- Loan Program
  - Typically, loans range from \$150,000 to a maximum of \$3,000,000;
  - Completed application form must be submitted;
  - Rates based on term, amortization and project risk;
  - Flexible repayment options:
    - 1 to 5 year terms
    - Amortization up to 25 years

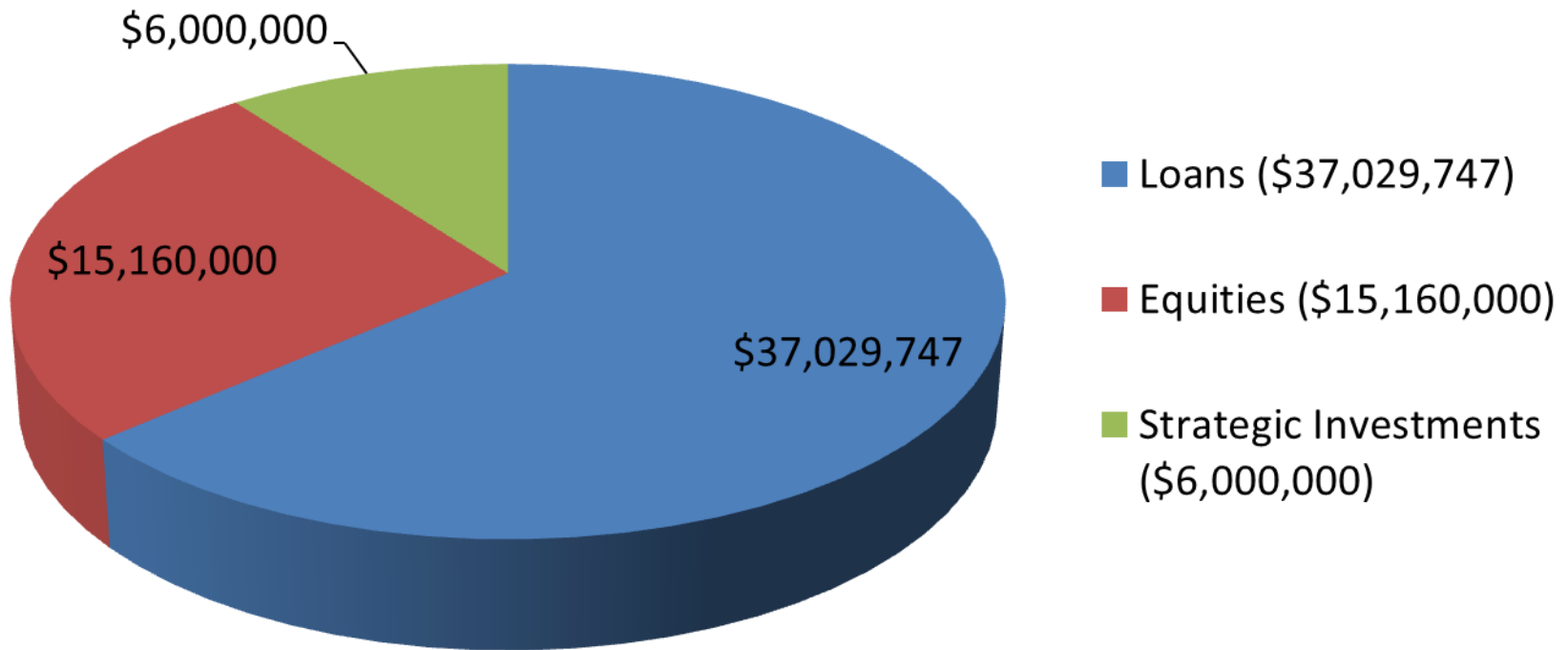


- Equity Investment Program
  - Depending on the nature of the project Atuqtuarvik Corporation may buy preferred or common shares in the company;
  - Rates based on project risk;
  - Investment Terms, generally 5 years.

## Regional Distribution of Capital



## Loans/Equities/Strategic Investments



# Other Initiatives

- Strategic Partnership and investment into First Nations Bank of Canada
  - Full Service Branch opened in Iqaluit;
  - Community Banking Centres opened in Baker Lake, Pond Inlet and Kugluktuk.
- Corporate Social Responsibility
  - Continue to “give back” to the communities within Nunavut.
  - Celebrating 15 years in business; as part of our celebrations, in December, we presented each community within Nunavut a cheque in the amount of \$1,000 to go towards their school breakfast program or local food bank.



# Thank You

**Questions/Comments?**  
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